

## What is IsMyConect?

IsMyConnect is an All-Inclusive Cloud Telephony and Switching service on Microsoft Teams. It includes at no additional charge: Online Reporting and World Class Support. It is provided over Office 365 either E5/A5 or through Phone Standard.



CallMyWay is an Internet Telephony Services Operator with global coverage, with more than 20 years of experience, offering telephony and value added services with local numbering in more than 60 countries. Our philosophy is to provide a first class service through our Service Center and to offer services that respond to market requirements through our Innovation and Development Center. Our service portfolio is extremely broad.









# Our Credentials at Microsoft

CallMyWay is an IP-Cosell Ready Service Partner, registered with Microsoft, MPN ID: 6093070. IsMyConnect is a Microsoft Certified Service as of April 27, 2020 through TekVizion, Microsoft's assigned validator.

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Go to Market

Our commercial strategy is to align ourselves with the philosophy and commercial channels that Microsoft has at a global level. This is detailed below:

### **Enterprise & Corporate, Account Executives y Modern Work Place Specialist**

IsMyConnect is a Co Sell Ready IP solution, Microsoft sales teams identify it in their internal platforms. We conduct sessions to share the technical and commercial potential of IsMyConnect with Microsoft teams who define the accounts in which they will introduce CallMyWay and IsMyConnect.

Proof of Concept (PoC) is available at no charge to the customer. The POC is the prelude to the sale, including additional sales of licensing by Microsoft or its Partners as well as the IsMyConnect service by CallMyWay, a win-win relationship. As a reference, we share several success stories resulting from this commercial strategy.



#### Sales from Microsoft platforms

We recognize that e-commerce is a global trend, which is why CallMyWay is available on both Microsoft's AppSource and Azure MarketPlace.

Microsoft   AppSource	Más ∨	🔎 Buscar	A O ? O Iniciar sesión
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Información general	Planes y precios	Clasificaciones + reseñas	Detalles y soporte técnico	
IsMyConnect, Converged Telephony and Cloud PBX over Microsoft Teams				
IsMyConnect integrates and recover control of y		losted, and Corporate Telepho	ny Service within Microsoft Teams to optimize	
When running in a com	petitive environment	there are 3 key aspects to be	e optimized:	
<ol> <li>The Right Telewo telephone service</li> </ol>		im needs a simple full feature	d Microsoft Teams integrated cloud hosted	
<ol> <li>Customer Satisfa required improve</li> </ol>		online dashboard to review se	ervice metrics and to react quickly to foster the	
		your Previous Investments: M	ligrate to a new cloud-based service platform	

Microsoft Azure Marketplace	Más 🗸 Buscar en Marketplace	🔎 Más 🗸 🙄 İniciar sesión
Productos > IsMyConnect	la 4 Connect	
	ISMyConnect CallMyWay Ny S.A. Información general Planes y precios Ratings + reviews	
Obtenerla Ahora	IsMyConnect, Converged Telephony and Cloud PBX over Microsoft Teams	G ISMU
Información sobre precios A partir de 0,00 US\$/usuario y año	IsMyConnect integrates Converged, Cloud Hosted, and Corporate Telephony Service within Microsoft Teams to optimize and recover control of your operation.	Connect
Categorias Medios	When running in a competitive environment, there are 3 key aspects to be optimized:	Your Calls and Cloud PRY
Asistencia Asistencia Ayuda	<ol> <li>The Right Teleworking Tools: Your team needs a simple full featured Microsoft Teams integrated cloud hosted telephone service.</li> <li>Customer Satisfaction Assurance: An online databloard to review service metrics</li> </ol>	Your Calls and Cloud PBX over Microsoft Teams
Legal En virtud del Contrato estàndar de Microsoft Directiva de privacidad	and to react quickly to foster the required improvements. 3. Reduce Telecom Budget and Protect your Previous Investments: Migrate to a new cloud-based service platform or follow a step-by-step migration including your legacy platforms.	
	To optimize your operation right now, CallMyWay a leading Internet Telephony and Value-Added Services Provider with more than 20 years of experience as has developed IsMyConnect.	



#### **Customer Service**

The clients that buy IsMyConnect online, can always contact our Customer Service Center, in the configuration, installation, growth and incident attention stages. Our strategy is to seek a long term relationship through excellent customer service.



#### **Development and Innovation**

CallMyWay has a Development and Innovation unit that continuously addresses new market and customer requirements in order to answer customer requirements by developing customized functionalities and services.

# **CUSTOMER SERVICE CENTER**

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